

MARYLAND & D.C. CONSTRUCTION Journal

SPRING 2016 — VOLUME 10 NO.1

Sagres Construction: Diversity, Experience & Construction Excellence for over 15 years



20" PRV Valve for DC WATER, Washington DC — Photo: Staff

Meeting customers' and clients' goals with utmost

care and dedication is most often the end goal for the

overwhelming majority of contractors in today's construction industry. Yet one firm has not only made such a mantra the starting point of everything they do for each project and client, they have made it the very backbone of the company as a whole. For Sagres Construction, maintaining that level of

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SAGRES CONSTRUCTION

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excellence for over fifteen years has earned them a measure of respect shared by few in the industry, and as they continue to grow in reputation and stature, they also continue to hold fast to the firm foundation that got them there.

Based in Lorton, Virginia, Sagres Construction Corporation has successfully provided Federal, State and Local Governments with construction services since its inception by Jaime Martins and Manuel Sousa in 2000. Starting as a small company doing concrete and utility during the first few months, Sagres quickly moved on to larger municipal and state government projects. In 2001, the firm was joined by Dejan “Dan” Dragacevac. “We were absolutely already doing government jobs as well as small residential work in our first year,” explains Jaime. “We were doing all the work ourselves with only a total of six people in the whole company. When Dan came on to help us take on more government jobs, we had already been prequalified to bid on VDOT projects and had already been awarded a sizeable job and with the addition of Dan, we started to grow and still continue this growth even to today.”

That growth has seen Sagres Construction grow to its current size of over 150 employees, and allows them to service the large geographic area of Washington,

DC and surrounding counties including Prince William, Arlington, Fairfax, Montgomery, Prince Georges, Charles, Loudoun, and towns like Alexandria and Vienna.

Sagres Construction boasts numerous strengths that have been responsible for their rise to industry leader, but perhaps the most important is their diversity in services. With the capability to do any size job, Sagres Construction services include water and sewer, sidewalk, curb and gutter, bridge repair and

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CONSTRUCTION**
Journal

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Frederick, MD 21701
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Scott Jenkins Memorial Plaza, Loudon County — Photo: Staff



Paver Restoration at the National Zoo, Washington DC — Photo: Staff

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construction, stream restoration, retaining walls, sound walls and various other utility work. “Our ability to do such a variety of services really sets us apart,” says Manuel. “Most contractors specialize in only one or two services, but because we offer the numerous services we do, we have become a preferred contractor to a large number of government and municipality clients.”

Of course along with that diversity is a vast amount of experience between the owners. That experience comes from hands on field work dating all the way to their humble beginnings. “We started this company by doing work in the trenches ourselves,” states Jaime. “That still continues today. We are very involved in each project and go to each job ourselves. By going to the job sites we remain completely in touch with what is going on in the field.”

The experience does not stop at the owner level, but is also very obvious in their employees as well. “We really take the time to hire the most experienced and qualified employees,” says Dan. “What is equally important to us is to give these employees an excellent place to work and to have them want to make Sagres a career path instead of just a job. We pride ourselves on the fact that we have very low turnover.” It is just this approach that allows Sagres Construction to

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Bridge Repairs in the City of Alexandria — *Photo: Staff*



Storm Water Management Pond, Fairfax County — *Photo: Staff*

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ensure such quality and experience on every project and to every client. "Our site crews are extremely reliable and they communicate well with neighbors in areas where they are working," continues Dan. "We make sure we provide quality customer service and a willingness to take on last minute projects in order to help out our regular customers."

With each employee at Sagres considered a major asset of the company, safety is absolutely paramount on every project. "We make the safety of our employees a number one priori-

ty," explains Manuel. "We have a full time safety officer that is constantly going from job to job. In fact, all of our superintendents are highly trained in safety

Having years of construction experience and quality under their belt, Sagres Construction is confident that they have the ability to take on any kind of work.

"We are not afraid of going after any type of job, large or small," states Jaime. "We really like the challenge and intensity of problem solving, and clients rely on us regardless of the job size and any complications that turn up. They know we will not rest until everything is completely taken care of and the job is done

right." In fact, Sagres has become a valuable asset to the municipalities and government agencies for emergency work. "We have our crews available 24/7," continues Dan. "We have a reputation for quick response. We never miss a call when needed, and that gives our clients the assurance they

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SAGRES CONSTRUCTION

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have come to expect in our company's ability to perform under any circumstance."

Looking to the future, Sagres Construction has every reason for optimism. From their humble beginnings as a small con-

struction firm to a large multi-capable contractor, Sagres has grown into an industry leader that prides themselves on diversity. Yet to the owners of the company, Sagres has not even begun to reach their zenith. "While we

continue to grow in revenue, personnel and geographic reach, it will always be careful, smart growth," explains Manuel. "It is hard for us to say we have a limit as far as our potential because we

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Levee Restoration Project

The purpose of this project was removal of trees and tree stumps along the PG County's levee system at various locations.

The work involved the following activities:

- Clearing of existing vegetation, including trees
- Grinding of Stumps
- Removal of unsuitable soil and backfill
- Herbicide application

Notable successes on this project involve it's timely completion (This project had only 45 days for completion and was spread out at 13 different locations) and overcoming difficult site conditions that required a lot of creativity to allow us to perform some of the work located on steep slopes.



Project Facts:

Owner: Prince George's County

Owner Address:
8400 D'Arcy Road,
Forestville, MD 20747

Owner Contact:
Jeff DeHan

Phone: (301) 499-8510

Project No.: 823-H(B)

Location: Various Locations in PG County

Start Date: July 7, 2008

Completion Date: August 29, 2008

Contract Value: \$375,500.00

At completion: \$375,500.00

Superintendent: Jaime Martins

Foreman: Francisco Garcia

Project Engineer: Fedra Hankic

Subcontractors: Kim Engineering (Testing), True Green (Herbicide Application)



Lewis Avenue Water Main Replacement

The purpose of this project was the replacement of 4,600 LF of existing 8" Water Main with a new 12" Water Main on Lewis Avenue between Broadwood Drive and Halpine Road.

The work involved the following activities:

- Installation of Water Main Bypass
- Excavation
- Installation of 12", 8" and 6" Water Mains
- Installation of Fire Hydrants
- Reconnection and installation of Water Services
- Pavement Restoration

Original contract was expanded to include additional Water Main replacement on adjoining streets: Matthews Drive, Highwood Road and Halpine Road. Additional work included installation of 1,136 LF of 8" Water Main.



Project Facts:

Owner: City of Rockville, MD
Owner Address: 111 Maryland Ave.
Rockville, MD 20850-2364

Owner Contact:
Mike Wilhelm

Phone: (240) 314-8542

Contract No.: 40 08

Location: Lewis Ave. between Broadwood Dr. and Halpine Rd.

Start Date: 6/9/2008

Original Completion Date: 11/8/2008

Substantial Completion: 5/13/2009

Contract Value: \$863,950.00

At completion: \$1,069,065.52

Superintendent: Jaime Martins

Foreman:

Guadalupe Ornelas

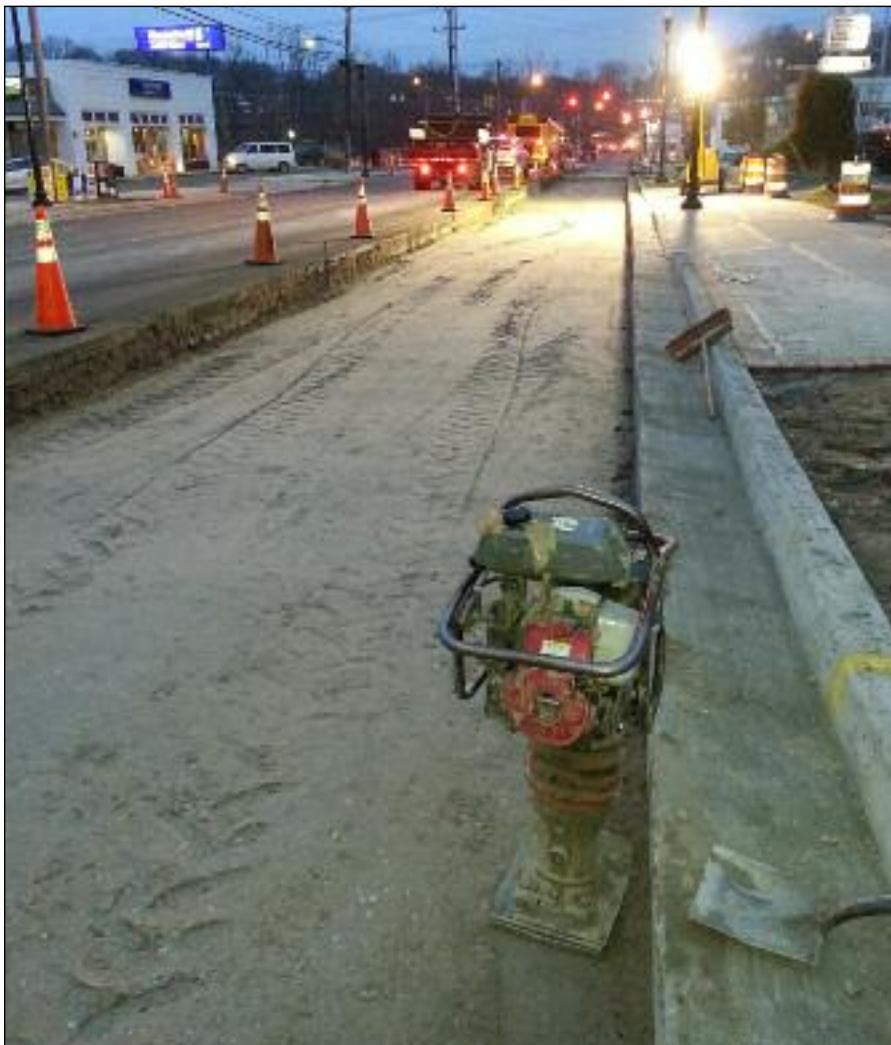
Project Engineer:

Fedra Hankic

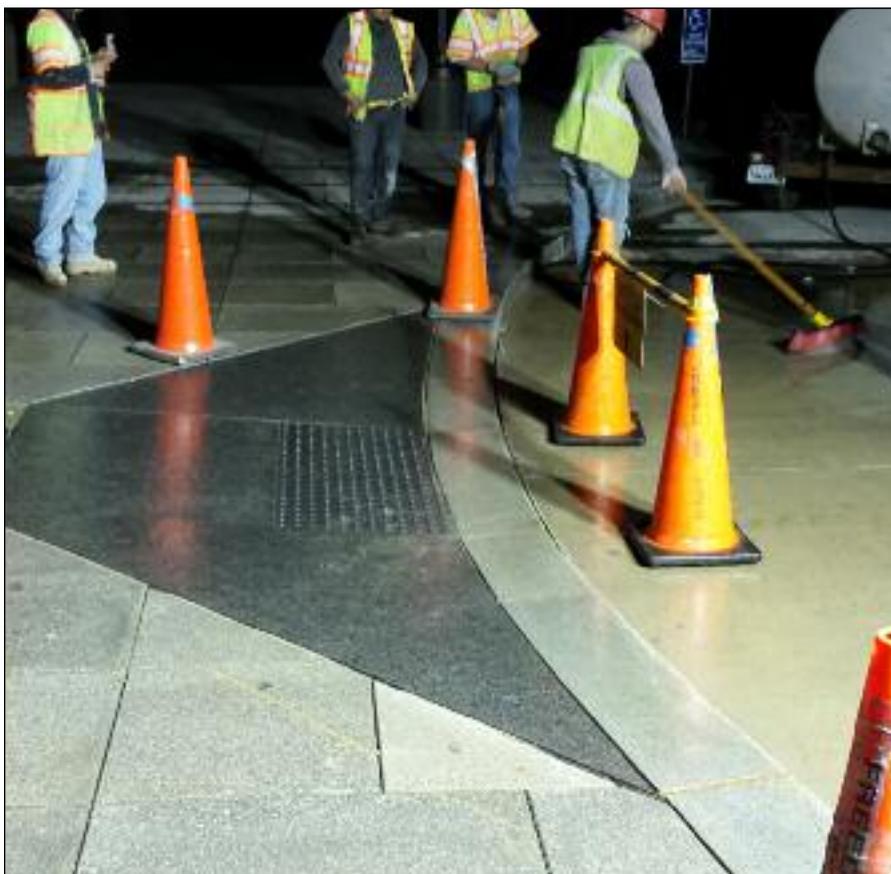
Subcontractors:

Water Testing Labs,
Bartlet Tree Experts





Roadway Replacement on Columbia Pike, Arlington VA — Photo: Staff



New Granite Paver Handicapped Ramp, Arlington National Cemetery Visitor's Center — Photo: Staff

SAGRES CONSTRUCTION

Continued from page 5

have not stopped growing since the company started," continues Jaime. "When the recession

affected virtually the entire construction industry, Sagres Construction actually grew in revenue and employees, and was actively buying equipment," adds Dan. For Sagres Construction, being the industry leader in customer satisfaction well into their second decade has never been their goal, but rather the place they start.



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Small Diameter Water Main Replacement FY 2010

Purpose of this project was the replacement of small diameter water mains, 6" to 12" diameter, throughout the Washington DC area, serviced by DC WASA. This included installation of new water main, replacement and reconnection of water services and related restoration work.

Major items of work were (quantities are approximate):

- 240 LF of 16 inch diameter water main
- 1,300 LF of 12 inch diameter water main
- 11,400 LF of 8 inch diameter water main
- 1,100 LF of 6 inch diameter water main
- 12,000 LF of Copper Water Service 2 inch and Smaller in Public Space
- 48,000 SY – Asphalt Surface Mill and Overlay – 2 inch
- 13,800 SY – Portland Cement Concrete Pavement Including Sub-Base and Sub-Grade
- 1000 SY – Concrete and Brick Sidewalk
- 650 LF – Curb & Gutter-Variety Types



Project Facts:

Owner: DC WASA

Address: 5000 Overlook Ave. SW
Washington, DC 20032

Contract No.: 090250

Contact: Maria Gigova, Project Manager

Phone: (202) 787-7602

Start Date: March 12, 2010

Completion Date: July 25, 2012

Contract Value: \$9,636,660.00

At completion: \$9,636,660.00

Superintendent: Manuel Sousa

Foreman: Rui Pestana,
Antonio Martins

Project Manager:

Feda Hankić

Subcontractors:

- CTI Consultants, Inc.
- Tysons Paving
- A. Annandale
- R & R Contracting
- G & S Concrete Cutting
- American Masters Plumbing
- Deetec Engineers and Surveyors

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Montclair Manor Flood Mitigation

This project was for the construction of a levee to protect 12 townhomes on Veirs Mill Rd. between Valleywood Dr. and Claridge Rd.

The work involved the following activities:

- Clearing of existing vegetation, including trees
- Grading and relocation of a stream
- Installation of Rip Rap slope protection
- Construction of a Levee
- Construction of concrete Flood Wall
- Installation of Storm Drainage (21" to 27" RCP)
- Sewer line replacement (20")
- Planting of trees and shrubs
- Parking lot entrance reconstruction
- Mill and overlay of Asphalt parking lot

Project was successfully completed with some delays due to design changes



Project Facts:

Owner: Montgomery County Department of Public Works and Transportation

Owner Address:

101 Monroe St., 9th Floor
Rockville, MD 20850

Owner Contact: Ahmed Naji

Phone: (240) 777-7219

Contract No.: 7803000137

Location: Veirs Mill Road, MD

Start Date: September 5, 2007

Completion Date: August 13, 2008

Contract Value: \$1,497,170.00

At completion: \$1,497,168.22

Superintendent:

Jaime Martins

Foreman:

Antonio Martins

Project Engineer: Boris Flores, Feda Hankić

Subcontractors: Kim
Engineering (Testing),
Kriss Consultants
(Surveying), A-
Annandale (Lane
Markings), Guardrails
Etc. (Guardrail), Ridge
Ltd. (Landscaping)

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our success!*

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